

FY 98 Initial Endorsements

Basic FHA ... Top 10 Originators ... Year - end by Program Category

Vol Rank	Originator Name	Data	FHA NC/SR Apts	232 Health Care	223f Pchse/ Refi Apts	223a7 Refi Apts	241 Apts Additions/ Impvmts	Other FHA	Total
1	WMF-HUNTOON PAIGE	# Projects	28	11	30	3		3	75
		# Units	4,552	1,097	2,667	245		819	9,380
		Mtge \$\$	\$309,460,000	\$73,908,200	\$72,377,900	\$6,233,900		\$11,272,000	\$473,252,000
		% of pjts	23.9%	14.3%	35.3%	5.7%		42.9%	21.9%
		% of units	24.1%	15.7%	25.7%	4.1%		59.7%	21.3%
		% of \$\$	28.8%	17.3%	25.0%	3.6%		71.8%	23.8%
2	HIGHLAND MORTGAGE	# Projects	17	13	8	5			43
		# Units	2,136	947	1,029	351			4,463
		Mtge \$\$	\$107,566,200	\$61,070,800	\$20,770,200	\$10,333,500			\$199,740,700
		% of pjts	14.5%	16.9%	9.4%	9.4%			12.5%
		% of units	11.3%	13.5%	9.9%	5.9%			10.1%
		% of \$\$	10.0%	14.3%	7.2%	5.9%			10.1%
3	REILLY MORTGAGE	# Projects	14	9	12	6			41
		# Units	3,190	774	1,661	852			6,477
		Mtge \$\$	\$148,117,700	\$48,246,100	\$60,171,100	\$34,837,900			\$291,372,800
		% of pjts	12.0%	11.7%	14.1%	11.3%			12.0%
		% of units	16.9%	11.1%	16.0%	14.4%			14.7%
		% of \$\$	13.8%	11.3%	20.8%	19.9%			14.7%
4	TRI CAPITAL CORP	# Projects	9	9	15	6	1		40
		# Units	1,371	574	2,377	1,017	126		5,465
		Mtge \$\$	\$70,824,100	\$35,433,600	\$58,306,000	\$25,042,900	\$2,856,100		\$192,462,700
		% of pjts	7.7%	11.7%	17.6%	11.3%	25.0%		11.7%
		% of units	7.3%	8.2%	22.9%	17.2%	28.6%		12.4%
		% of \$\$	6.6%	8.3%	20.1%	14.3%	64.2%		9.7%

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5	PFC CORP	# Projects	12	8	3	9	1		33
		# Units	1,694	589	408	989	40		3,720
		Mtge \$\$	\$99,365,300	\$39,934,900	\$9,936,000	\$31,046,600	\$470,000		\$180,752,800
		% of pjts	10.3%	10.4%	3.5%	17.0%	25.0%		9.6%
		% of units	9.0%	8.4%	3.9%	16.7%	9.1%		8.5%
		% of \$\$	9.2%	9.4%	3.4%	17.8%	10.6%		9.1%
6	GMAC COMMERCIAL MTGE	# Projects	12	9	9	2		1	33
		# Units	2,040	1,077	1,231	165		100	4,613
		Mtge \$\$	\$107,957,900	\$57,827,900	\$38,651,700	\$6,109,900		\$1,350,000	\$211,897,400
		% of pjts	10.3%	11.7%	10.6%	3.8%		14.3%	9.6%
		% of units	10.8%	15.4%	11.9%	2.8%		7.3%	10.5%
		% of \$\$	10.0%	13.6%	13.3%	3.5%		8.6%	10.7%
7	GLASER FINANCIAL	# Projects	5	3	1	16	1		26
		# Units	168	381	75	1,639	66		2,329
		Mtge \$\$	\$6,400,200	\$12,661,400	\$3,505,000	\$48,834,726	\$449,200		\$71,850,526
		% of pjts	4.3%	3.9%	1.2%	30.2%	25.0%		7.6%
		% of units	0.9%	5.4%	0.7%	27.7%	15.0%		5.3%
		% of \$\$	0.6%	3.0%	1.2%	28.0%	10.1%		3.6%
8	CONTINENTAL WINGATE	# Projects	4	9	1	2		3	19
		# Units	916	951	198	236		454	2,755
		Mtge \$\$	\$61,531,800	\$58,730,100	\$6,471,300	\$8,408,400		\$3,075,900	\$138,217,500
		% of pjts	3.4%	11.7%	1.2%	3.8%		42.9%	5.5%
		% of units	4.8%	13.6%	1.9%	4.0%		33.1%	6.3%
		% of \$\$	5.7%	13.8%	2.2%	4.8%		19.6%	7.0%
9	MALONE MTGE CO AMERICA	# Projects	12	2	3				17
		# Units	2,088	167	361				2,616
		Mtge \$\$	\$122,671,900	\$7,418,900	\$4,745,600				\$134,836,400
		% of pjts	10.3%	2.6%	3.5%				5.0%
		% of units	11.0%	2.4%	3.5%				5.9%
		% of \$\$	11.4%	1.7%	1.6%				6.8%

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10	BANC ONE CAPITAL FUNDING	# Projects	4	4	3	4	1		16
		# Units	745	441	367	414	208		2,175
		Mtge \$\$	\$41,665,600	\$31,299,100	\$14,822,500	\$3,865,900	\$670,000		\$92,323,100
		% of pjts	3.4%	5.2%	3.5%	7.5%	25.0%		4.7%
		% of units	3.9%	6.3%	3.5%	7.0%	47.3%		4.9%
		% of \$\$	3.9%	7.3%	5.1%	2.2%	15.1%		4.6%
			117	77	85	53	4	7	343
			18,900	6,998	10,374	5,908	440	1,373	43,993
			\$1,075,560,700	\$426,531,000	\$289,757,300	\$174,713,726	\$4,445,300	\$15,697,900	\$1,986,705,926

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